

Monthly Market Update

gatchellgroup.com/stats
Month of April 2018



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Red Rock Real Estate



WASHINGTON COUNTY RESIDENTIAL	February '18	March '18	April '18	April '17	% Change	3 Month Avg	% Change
Washington County Active	1132	1096	1032	1175	-12%	1087	-5%
Washington County Pending	394	488	485	437	11%	456	6%
Washington County Sold	306	386	376	390	-4%	356	6%
Washington County New	568	528	543	485	12%	546	-1%
Washington County Average List Price	\$540,772	\$542,376	\$573,642	\$453,662	26%	\$552,263	4%
Washington County Avg Sales Price	\$324,778	\$349,486	\$327,952	\$313,688	5%	\$334,072	-2%
ST GEORGE	February '18	March '18	April '18	April '17	% Change	3 Month Avg	% Change
St. George Active	562	557	543	589	-8%	563	-4%
St. George Pending	197	234	257	219	17%	227	13%
St. George Sold	156	190	184	209	-12%	185	0%
St. George New	272	283	287	247	16%	272	5%
St. George Average List Price	\$487,471	\$480,729	\$503,296	\$481,692	4%	\$488,297	3%
St. George Avg Sales Price	\$322,473	\$350,581	\$319,888	\$315,951	1%	\$327,223	-2%
IVINS	February '18	March '18	April '18	April '17	% Change	3 Month Avg	% Change
Ivins Active	63	66	57	61	-7%	62	-8%
Ivins Pending	18	31	37	35	6%	30	22%
Ivins Sold	15	14	19	21	-10%	17	10%
Ivins New	35	39	28	23	22%	31	-10%
Ivins Average List Price	\$602,631	\$544,492	\$706,033	\$630,478	12%	\$620,909	14%
Ivins Avg Sales Price	\$503,788	\$588,950	\$313,253	\$454,198	-31%	\$465,047	-33%
HURRICANE	February '18	March '18	April '18	April '17	% Change	3 Month Avg	% Change
Hurricane Active	135	124	115	167	-31%	135	-15%
Hurricane Pending	52	68	56	54	4%	58	-3%
Hurricane Sold	35	52	46	60	-23%	48	-5%
Hurricane New	66	63	58	65	-11%	63	-8%
Hurricane Average List Price	\$368,827	\$371,821	\$381,668	\$325,787	17%	\$362,026	5%
Hurricane Avg Sales Price	\$288,684	\$273,719	\$287,340	\$268,928	7%	\$279,668	3%
WASHINGTON CITY	February '18	March '18	April '18	April '17	% Change	3 Month Avg	% Change
Washington Active	226	206	187	186	1%	201	-7%
Washington Pending	85	105	86	79	9%	89	-3%
Washington Sold	63	87	89	62	44%	75	18%
Washington New	128	100	107	83	29%	105	2%
Washington Average List Price	\$468,463	\$489,746	\$504,212	\$404,320	25%	\$466,685	8%
Washington Avg Sales Price	\$287,940	\$321,077	\$328,826	\$288,472	14%	\$306,579	7%
SANTA CLARA	February '18	March '18	April '18	April '17	% Change	3 Month Avg	% Change
Santa Clara Active	39	43	38	42	-10%	41	-6%
Santa Clara Pending	26	21	19	30	-37%	24	-21%
Santa Clara Sold	15	20	17	20	-15%	18	-6%
Santa Clara New	34	20	18	33	-45%	26	-31%
Santa Clara Average List Price	\$550,166	\$560,476	\$588,338	\$535,045	10%	\$558,506	5%
Santa Clara Avg Sales Price	\$515,300	\$415,235	\$399,610	\$416,280	-4%	\$436,606	-8%